



DAY 2 - SELLING

Irresistible Offers That Sell

HELLO, DARLING!



Welcome to day 3 of the Hot, Irresistible Offers That Sell 3-Day Challenge! Today we'll be chatting about everything you can do to find your dream clients and start selling to them!

Before we start, make sure to check out the pre-call questions in this workbook and fill in your answers *before* the call. (After all, a successful woman comes prepared, right?!)

In order to get the most from the training, be prepared to give it your full attention. I have some incredible content that you're not going to want to miss .

And finally, thank yourself for signing up for this training. By signing up for this challenge, you've taken a huge step in the right direction towards the success and financial freedom we both know you're meant for.

Can't wait to speak to you!

Lots of love,

Beth xo

P.S. Want to know more about my signature group program Start-Up Society? I'm going to be telling you all about it on the call! You can also [click here](#) to learn more.

MAKE THAT MONEY!



*AT THE END OF THE DAY WE
ARE NOT SELLING WE ARE
SERVING.*

- Dave Ramsey

PRE-WORKSHOP

On a scale from 1-10, how easy is it for you to sell your products/services?

If your answer above was under a “10”, why do you think that is? What would improve your struggle? What would better understanding sales tactics mean for you?

What products/services/programs are you struggling to sell?

PRE-WORKSHOP

Why do you think mastering sales is crucial to your business?

If you could change anything about the way your currently sell products/services/programs, what would it be?

What product/service/program would you love to sell out?

STEP #1: _____



ACTION STEP: _____



STEP #2: _____



ACTION STEP: _____



STEP #3: _____



ACTION STEP: _____



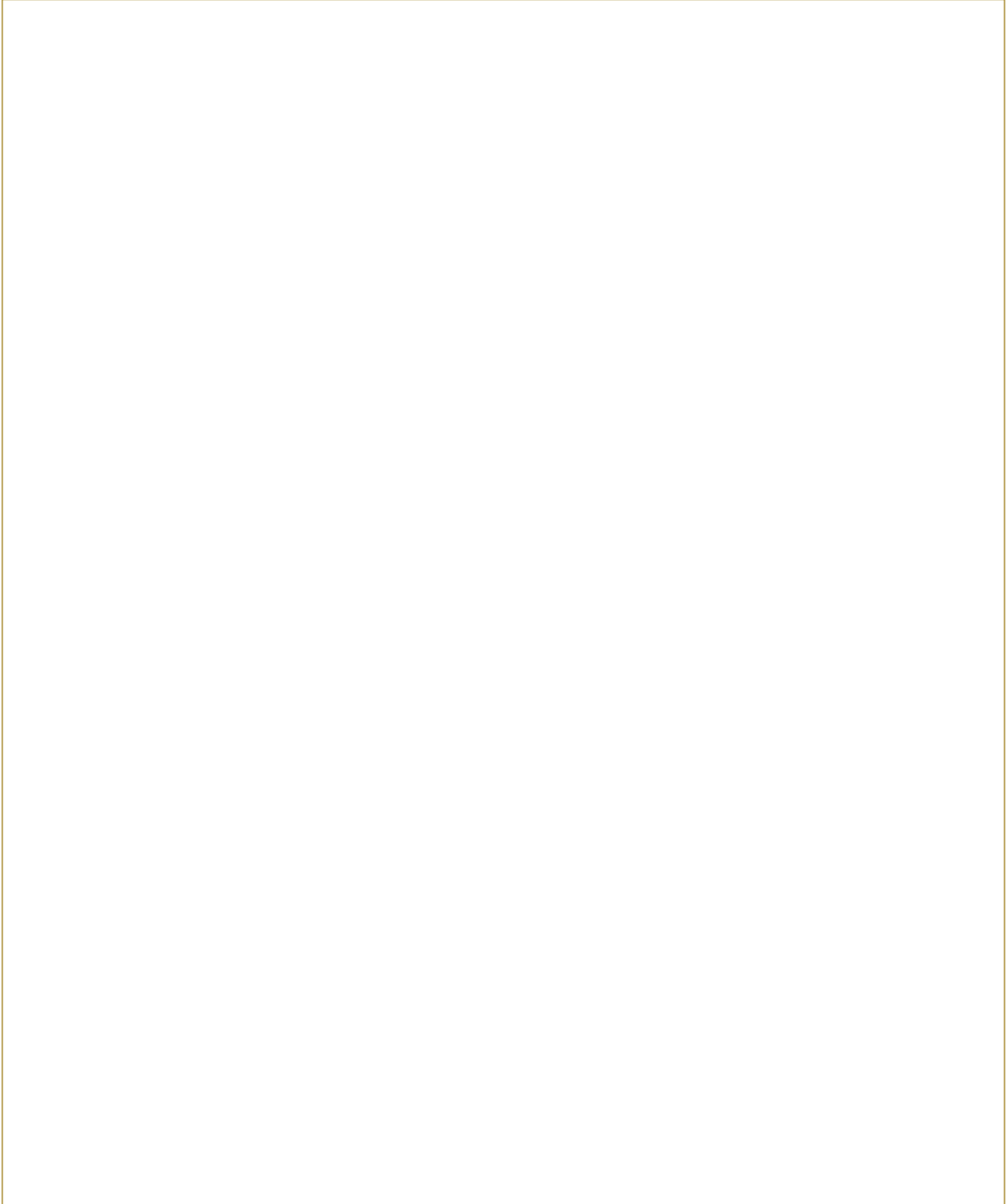
STEP #4: _____

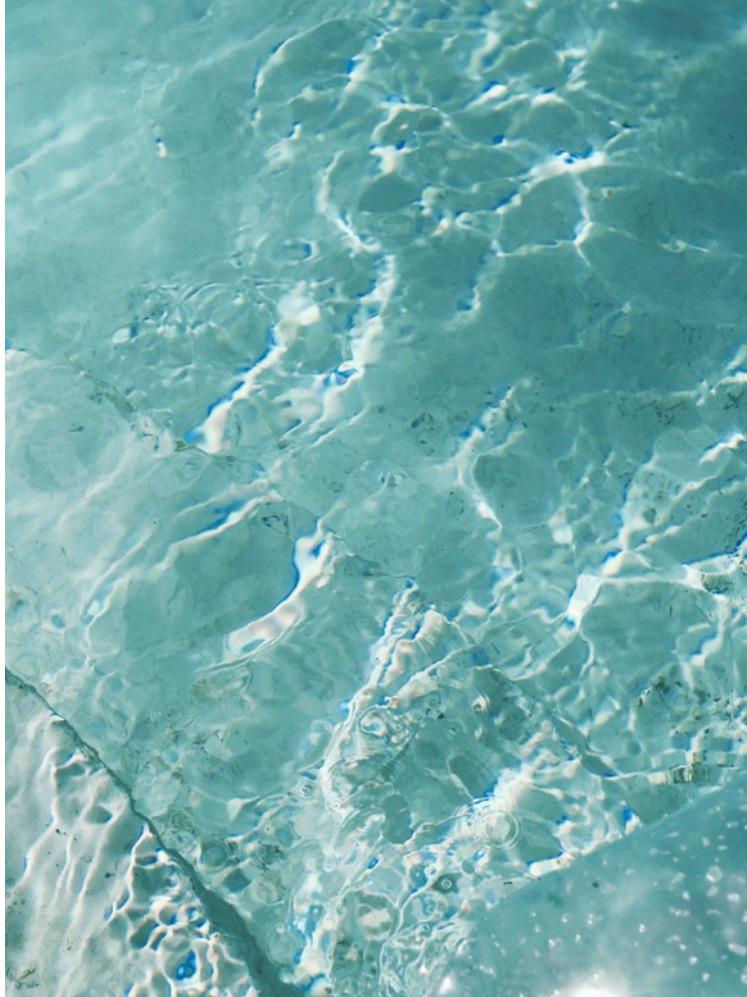


ACTION STEP: _____



FINAL REFLECTIONS

A large, empty rectangular box with a thin gold border, intended for the student to write their final reflections. The box occupies most of the page below the title.



*THE SECRET OF
GETTING AHEAD
IS GETTING
STARTED.*

- Mark Twain